



INFORMATION AGE ECONOMICS, INC.
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Alan Pearce, Ph.D.
President

Dr. Alan Pearce is founder and president of Information Age Economics, Inc. (IAE). As one of the prime architects of public policy at the Federal Communications Commission in the 1970s, he helped lay the foundation of a new information era. Before establishing IAE in March, 1978, Dr. Pearce held a series of important positions in the executive and legislative branches of the federal government.

Beginning in 1970, Dr. Pearce was chief economist and special assistant to FCC Chairman Dean Burch and later to his successor Chairman Richard Wiley. In that capacity, he was responsible for economic policy research and design pertaining to all major matters pending before the FCC. Dr. Pearce next became chief economist, Subcommittee on Communications, U.S. House of Representatives, where he was responsible for developing legislation and monitoring the telecommunications-information-entertainment industry via hearings, consultations, and reports. After leaving the House, Dr. Pearce joined the Office of Telecommunications Policy in the Executive Office of the President, as chief economist and senior policy adviser. He was responsible for coordinating policy research and developments emanating from the many federal departments and agencies that hold industry regulatory authority, e.g., FCC, IRS, DOJ, FTC, etc.

Dr. Pearce has provided professional services to telecommunications, cable TV, program production, and broadcasting service providers, equipment manufacturers, and to government organizations at the federal, state and local levels. He has assisted clients in the U.S. and abroad with negotiations and public hearings on franchises, service rates, and acquisitions. He has lectured on international business and the telecommunications-information-entertainment industry both domestically and globally.

The logo for Information Age Economics, Inc. (IAE) is located in the bottom right corner. It consists of the letters "IAE" in a bold, sans-serif font, with a stylized graphic element to the left that resembles a grid or a series of overlapping lines.

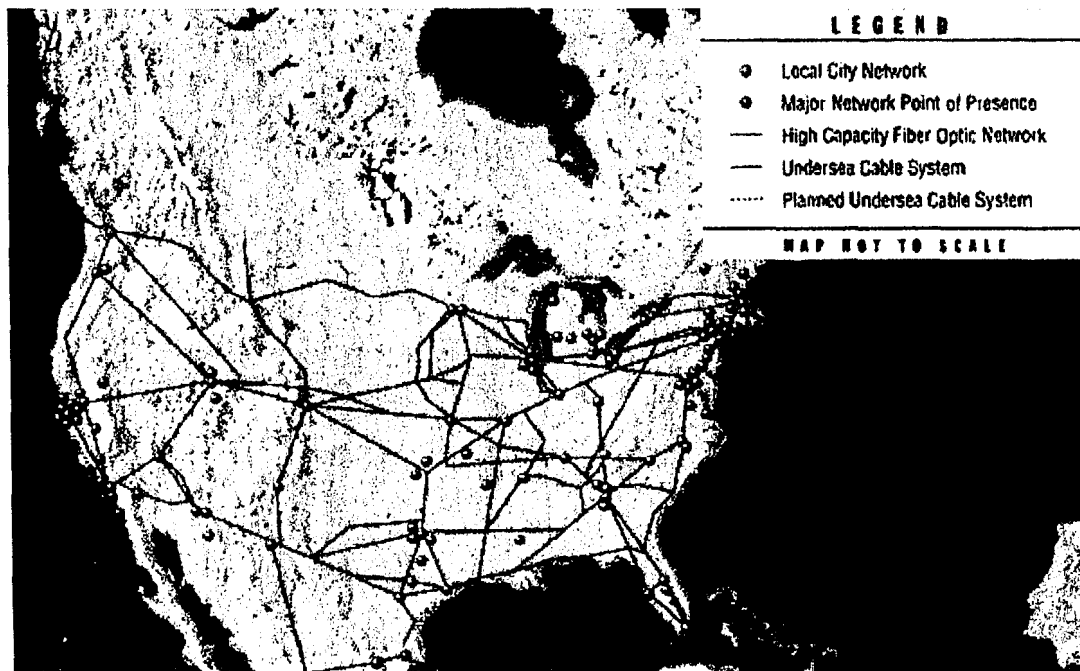
Dr. Pearce is a part-time faculty member in the Marshall Graduate School of Business (Center for Telecommunications Management) at the University of Southern California. His latest book, *The U.S. Telecommunications Market* (co-authored with Alan Stewart), was published by Advanstar. He is also a contributing editor to two leading trade publications, *Network World* and *America's Network*.

Prior to coming to the U.S. in 1968, Pearce worked as both a newspaper and broadcast journalist, and was foreign editor of Independent Television News in London. He was also Chairman of the London Radio and TV Branch of the National Union of Journalists, and was a Labour Party candidate for a seat on the Greater London Council.

Dr. Pearce holds bachelor and master degrees in economics from The London School of Economics and Political Science, University of London, and a doctorate in business and telecommunications from Indiana University.

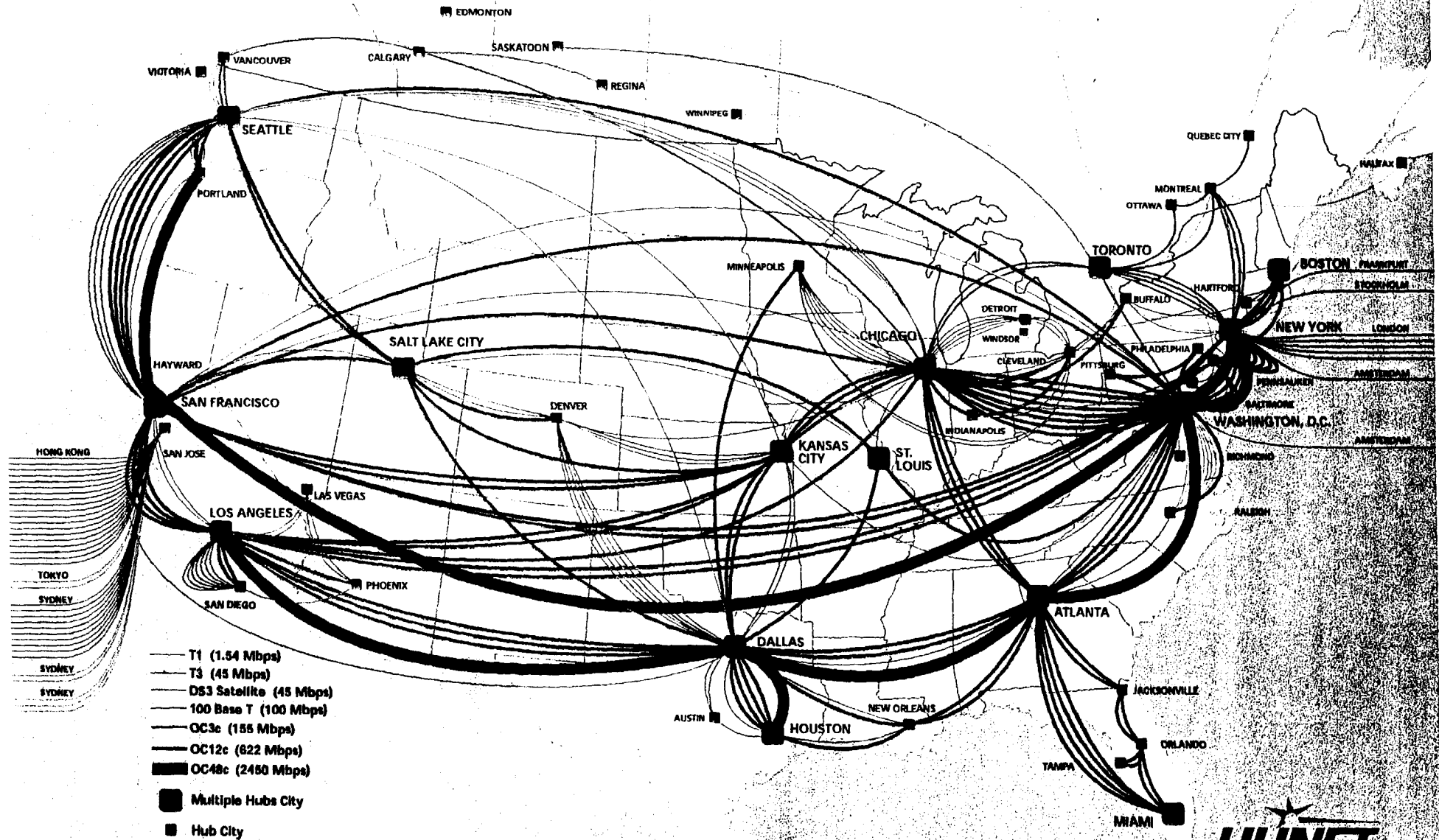
TESTIMONY BY DR. PEARCE INCLUDES:

- Senate Judiciary Committee, June 10, 1981, re International Telecommunications Services.
- House Telecommunications Subcommittee, May 27, 1981, re telecommunications-information-entertainment industry structure.
- House Committee on Small Business, September 23, 1981, re cable television ownership.
- Plus many unofficial briefings to both Members and their staffs.
- California Public Utilities Commission, September 26-28, 1983, re Intra-LATA competition.
- Indiana Public Service Commission, November 21, 1983, re Intra-LATA competition.
- Nebraska Public Service Commission, September 18, 1986, re deregulation of telecommunications services.
- New Brunswick Board of Commissioners of Public Utilities, May 7-19, 1984, re competitive and deregulatory conditions in the U.S. telecommunications industry.
- Postal Rate Commission – dates unknown – re postal rates for books and recordings.
- Federal Communications Commission – at various dates and on various issues, i.e., broadcasting, cable, etc., throughout the 70s & 80s.
- U.S. Tax Court, December 12, and 13, 1989, re cable TV franchising.
- U.S. Tax Court, September 18, 1986, re TV program syndication and investment tax credits (ITCs).
- U.S. Court of Claims, February 11 and 15, 1987, re TV program syndication and ITCs.
- U.S. Bankruptcy Court, February 7, 1987, re Dama Communications bankruptcy and Data General's acquisition of Dama.
- Federal District Court in Las Vegas, December 1 and 2, 1986, in Wayne Newton vs NBC.
- Federal District Court in San Diego, February 8 and 11, 1991, re M/A COM and Digital Termination Services.
- Deposed in MCA/Disney, et al vs Sony Betamax in the Spring, 1978.
- Deposed in Dr. Shearing vs Johnson & Johnson, June 2, 1988, re value of Dr. Shearing's patents.
- Deposed in a case against United Cable, January 18, 1990, re value of minority ownership stake in the Baltimore, MD, cable TV system.

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UUNET's North American Internet network







For more information visit www.uu.net

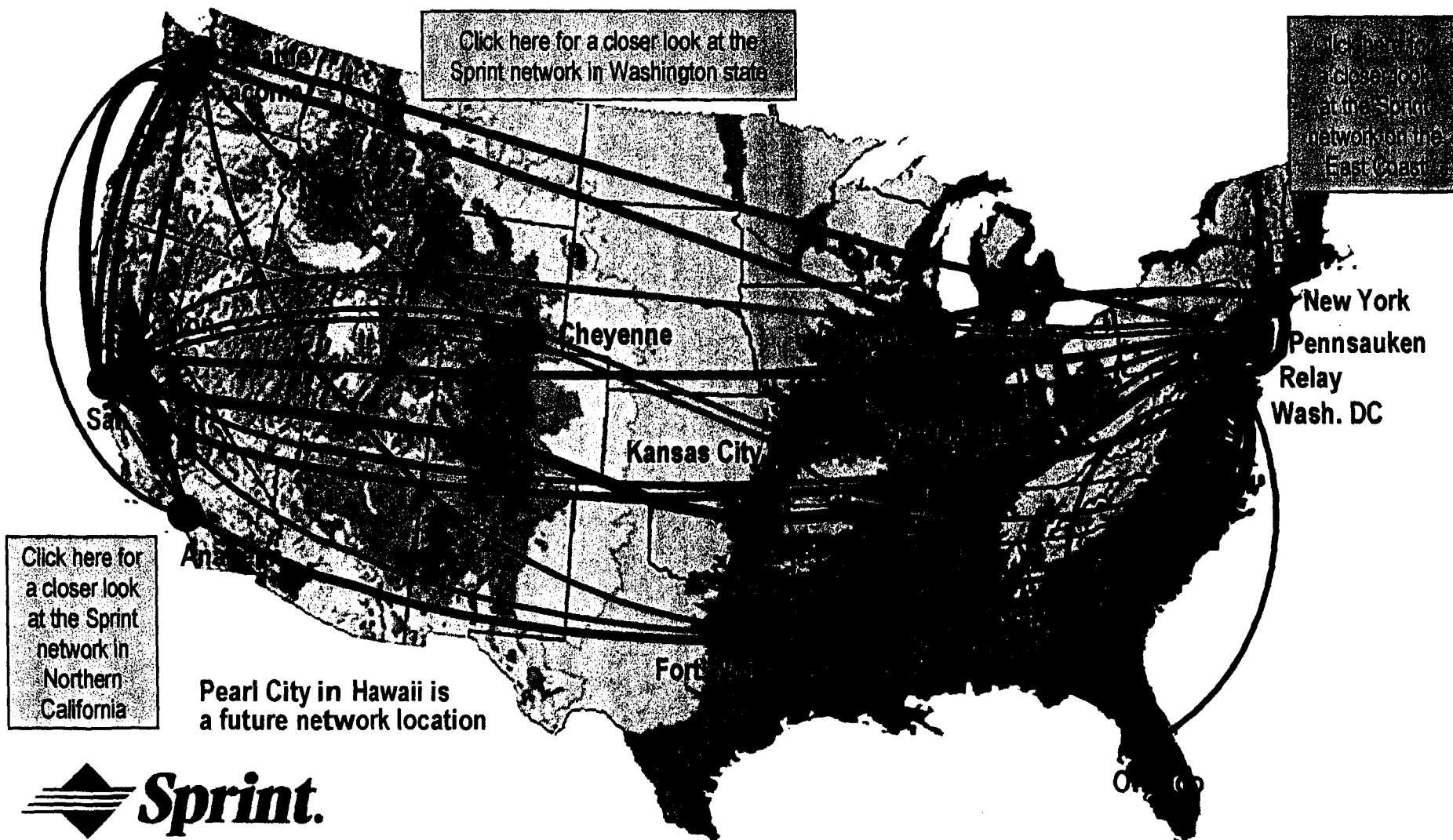
NB: UUNET also has Internet infrastructure within individual countries, which is not shown on this map.
September 1999

UUNET
An ACT WorldCom Company

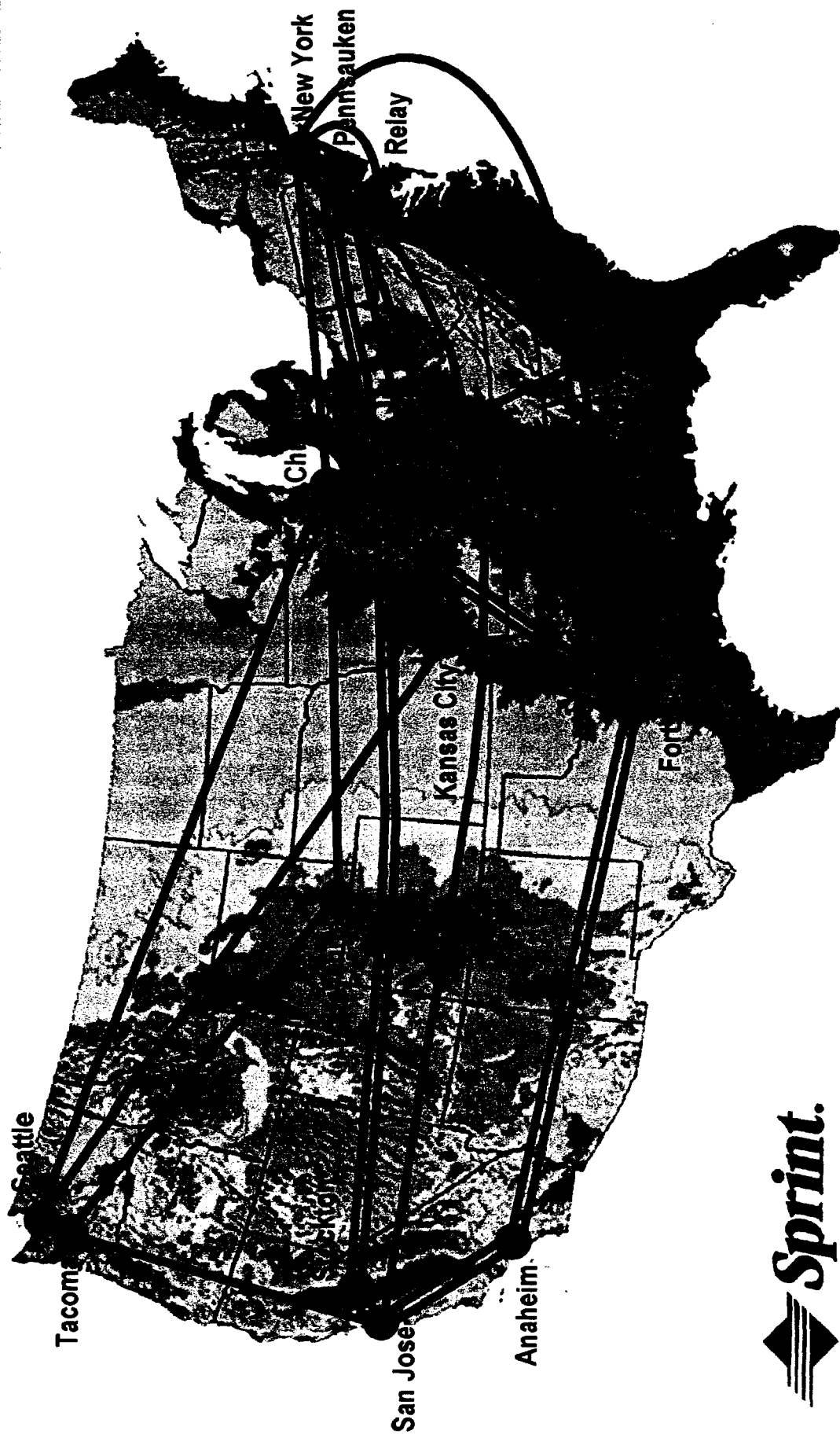
Sprint Network

Legend

-  DS3
-  OC3
-  OC12
-  OC48

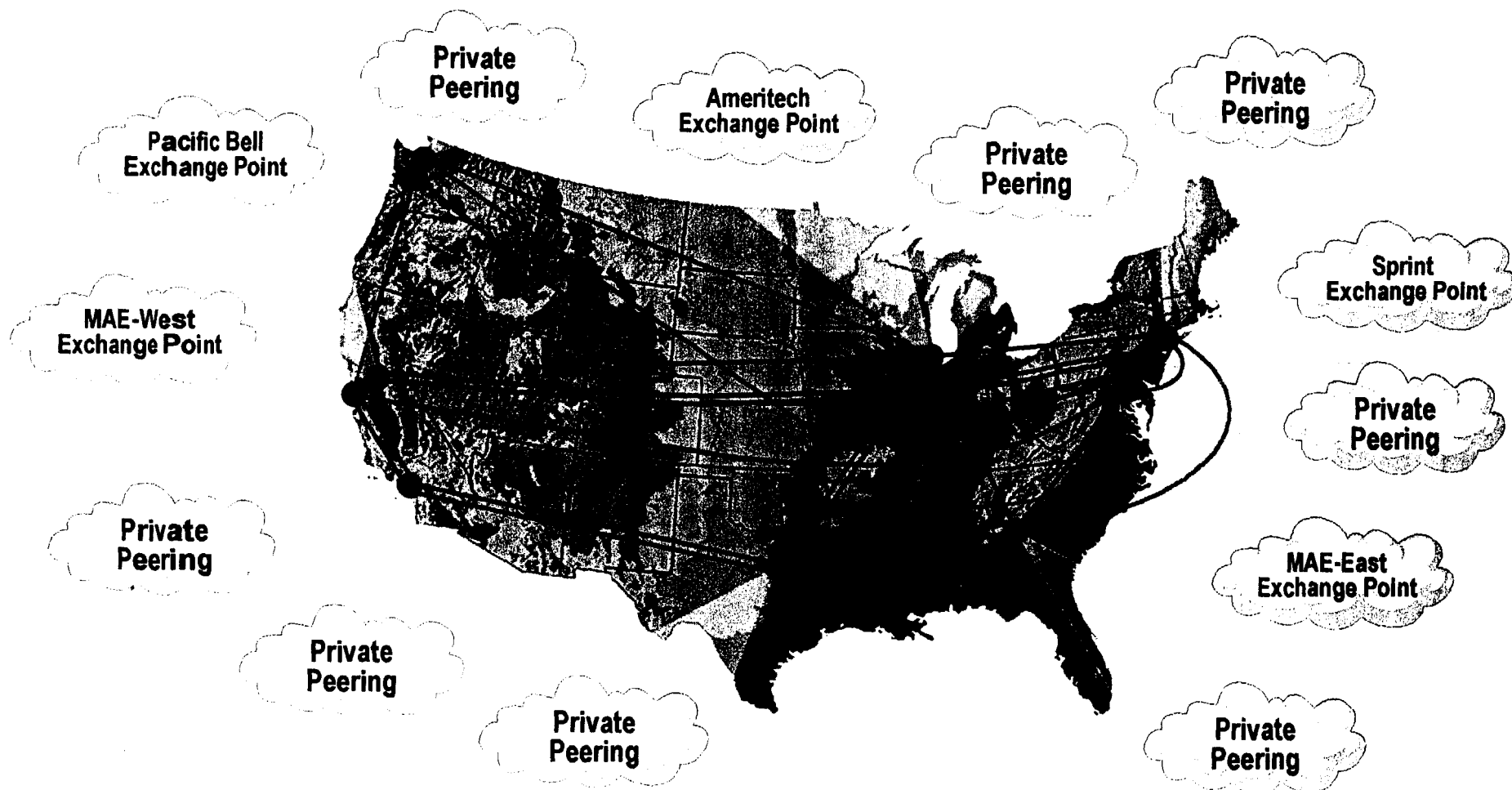


Logical OC-48 Map



Internet Network

Leveraging Sprint's SONET-based, gigabit switch Internet backbone



CERTIFICATE OF SERVICE

I hereby certify that on this 18th day of February, 2000, I served copies of the foregoing Comments of Cable & Wireless, Inc. by hand or by mail, first-class postage prepaid, on the following:

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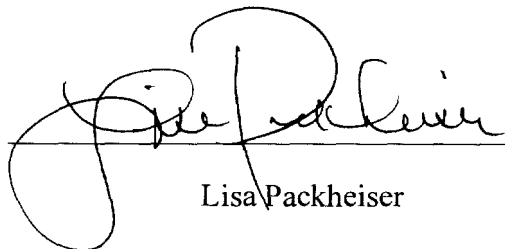
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